

Financial Performance of Commercial Public Enterprises - 2003

1 Name & Address of the Enterprise: **STC General Trading Company Ltd.**
100, Nawam Mawatha,
Colombo 02.

2 Mission:

Make available quality consumer goods at reasonable prices and thereby enhance the purchasing power of the general public, while ploughing profit to provide for employee benefits, shareholder interest and company growth, by transacting business in an ethical environment of integrity and transparency.

3 Major Activities:

The companies' principal activity is the importation and distribution of wide range of general products Island wide.

The Company has to trade against fierce competition with the private sector in the open market .

4 Brief comments on financial performance

Although there has been a continuous decline in the total revenue, Gross margins has improved.

The Company has been operating at a loss and the accumulated losses as at the end of the financial year has been Rs 21.4mn.

During the year the Company has disposed its buildings to the value of Rs.56mn to finance the cost of a potential VRS.

The Company is currently undergoing a restructuring process.

5 Performance Trend

ABSOLUTE VALUES		2000/2001	2001/2002	2002/2003	2003/2004D*	2004/2005
1	Total Non-Current Assets (WDV) as at end of yr.	(Rs.' 000) 56,945	54,095	52,575	359,097	353,629
2	Total Current Assets as at end of year	(Rs.' 000) 375,797	283,453	243,627	203,402	195,367
3	Total Equity as at end of year	(Rs.' 000) 189,147	95,963	32,721	363,222	302,035
4	Total Non-Current Liabilities as at end of year	(Rs.' 000) 30,912	37,346	30,037	30,636	32,703
5	Total Current Liabilities as at end of year	(Rs.' 000) 212,683	204,239	233,444	168,641	214,258
6	Total Revenue for the year	(Rs.' 000) 647,618	511,103	501,643	436,694	369,160
7	Gross Profit for the year	(Rs.' 000) 119,650	86,779	76,586	78,607	67,173
8	Net Profit bef. Tax for the year	(Rs.' 000) (26,326)	(93,185)	(61,234)	(21,441)	(60,918)
9	Financial Charges for the year	(Rs.' 000) 20,320	29,351	25,447	26,877	25,745
10	Total Capital Expenditure for the year	(Rs.' 000) 467	689	1,158	-	-
11	Total Cost of Employment for the year	(Rs.' 000) 86,297	95,051	79,817	68,354	78,156
12	Total Number of Employees as at end of year	(Nos.) 528	548	443	394	377
RATIOS						
a)	Net Profit bef. Tax to total Equity	(%) -13.92%	-97.11%	-187.14%	-5.90%	-20.17%
b)	Net Profit before tax & Fin. Charges to Tot. Assets	(%) -1.39%	-18.91%	-12.08%	0.97%	-6.41%
c)	Total Cost of Employment per employee	(Rs.' 000) 163.44	173.45	180.17	173.49	207.31

*Annual Accounts not yet available. Information is based on the Draft Accounts.

432,742
432,742
337,548
337,548
296,202
296,202
562,499
562,499
548,996
548,996