

System Implementation Partner (SIP) for Design, Development, Implementation, Rollout and Maintenance of electronic Government Procurement (e-GP) System in Sri Lanka

Third Pre-Proposal Clarifications dated 02-July-2026

Item	Section of RFP	Clarification	Response
1	Section I, ITP 11.5 Section II, ITP 11.2(j), 5	RFP Text: In addition to the requirements under ITP 11.2, Proposals submitted by a JV shall include in the Technical Part a copy of the Joint Venture Agreement entered into by all members indicating at least the parts of the Information System to be executed by the respective members. Alternatively, a letter of intent to execute a Joint Venture Agreement in the event of a successful Proposal shall be signed by all members and submitted with the Proposal, together with a copy of the proposed Agreement indicating at least the parts of the Information System to be executed by the respective members. RFP Text: Proof of Registration with the relevant authorities from the country of registration. If the proposer is a Joint Venture, a certified/attested copy of the JV agreement or the Memorandum of Understanding (Intention to Joint Venture). This agreement or memorandum shall also recognize the lead party of the JV." Clarification: In this regard, could you please clarify which requirement should be considered for the proposal submission? Is compliance with one of the above clauses sufficient, or are we required to submit all documents mentioned under both clauses?	The two cited RFP texts are complementary and there is no inconsistency between them. Proposers shall address the requirements, as applicable.
2		Clarification: Acquisition of the RFP Document and Compliance with ITP 6.3 and ITP 7.1 We note that: • The Procurement Notice states that interested proposers may inspect and download the procurement documents from the specified websites. • ITP 6.3 refers to persons who have "obtained the Request for Proposals document from the Purchaser". • ITP 7.1 states that responses to requests for clarification will be forwarded to all proposers who have acquired the	As stated in Item 4 of Section 6 of the second pre-bid clarifications "<i>The RFP document is freely available</i>". Proposers need not formally purchase the bidding document from the purchaser. Directly downloading the RFP through the advertised websites will be considered "formally obtained." No registration is required.

Item	Section of RFP	Clarification	Response
		Request for Proposals document in accordance with ITP 6.3. However, the RFP does not specify a registration procedure, document purchase process, non-refundable fee, or other mechanism by which a proposer formally obtains or acquires the RFP document from the Purchaser. Accordingly, kindly clarify: a) Whether downloading the RFP document from the designated websites constitutes obtaining/acquiring the RFP document for the purposes of ITP 6.3 and ITP 7.1; b) Whether proposers are required to register with the Purchaser after downloading the RFP document in order to receive clarifications, addenda, minutes of pre-proposal meetings, and other procurement communications; c) If registration is required, please specify the procedure, contact point, and information to be submitted; and d) Whether any fee or payment is required to obtain the RFP document or to be included in the list of registered proposers.	
3		Clarification: Availability of Referenced Guidelines and Manuals The Functional Requirement Specification and procurement procedures include functionality relating to:	The software must be implemented in accordance with the requirements specified in the Functional Requirements Specifications in the RFP and its associated addendums.

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		• Public-Private Partnership (PPP) procurement; and • Consultant selection and employment processes. However, the relevant PPP Guidelines/Manuals and Consultant Procurement Manuals referred to in the procurement procedures do not appear to be included with the RFP package. Accordingly, kindly clarify: a) Which PPP policy documents, guidelines, manuals, regulations, and standard procedures are applicable for system configuration and workflow design; b) Which consultant procurement guidelines, manuals, standard documents, and approval procedures are required to be supported by the proposed e-GP system; c) Whether the Purchaser will provide the latest approved versions of such documents; and d) Whether compliance will be evaluated against any specific versions of these documents.	
4		Clarification: Multi-Year Procurement Planning Requirements The Functional Requirement Specification includes Detailed Annual Procurement Plan (DAPP) functionality and procurement planning workflows. Given that Government institutions may undertake procurement planning extending beyond a single financial year, kindly clarify:	The software must be implemented in accordance with the requirements specified in the Functional Requirements Specifications. Also, refer to the fourth addendum to the bidding document: <i>In multi-year procurement, the system will seek to commit the amount for the current budget year, as recorded in the year-wise break-up of the contract price.</i>

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		a) Whether the e-GP system is required to support multi-year procurement plans in addition to annual procurement plans; b) Whether procurement activities may be linked to future-year budget allocations and multi-year projects; c) Whether the proposed system is expected to maintain procurement plans covering multiple financial years while preserving annual reporting requirements; and d) If multi-year planning functionality is required, kindly provide the applicable business rules and reporting requirements.	
5		Clarification: Compliance with ITP 16 (Conformity of the Information System) ITP 11.2(g) requires submission of documentary evidence establishing conformity in accordance with ITP 16. ITP 16 further requires, inter alia: • Preliminary Project Plan; • Integration responsibility confirmation; • Item-by-item commentary demonstrating responsiveness to the Technical Requirements; • Supporting technical documentation and evidence. However, Section IV does not appear to provide prescribed forms or templates corresponding to the conformity requirements under ITP 16.	a) Regarding functional requirements compliance, refer to: - Item 2 of the first pre-proposal clarifications dated 04-June-2026 and - Item 2 of the second addendum dated 04-June-2026. b) Refer to (a) c) Refer to (a) for functional requirements compliance. For the others, the proposers are advised to refer to Section IV – Proposal Forms. In addition, the proposers’ technical proposal must address the detailed technical evaluation criteria specified in Section III, 2.4, page 62 of the bidding document.

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		Accordingly, kindly clarify: a) Whether the Purchaser expects proposers to prepare their own format for demonstrating conformity to the Technical Requirements and Functional Requirement Specification; b) Whether the Purchaser intends bidders to submit a requirement-by-requirement compliance matrix covering all Functional Requirements; c) Whether the Purchaser can provide a standard format/template for submission of: ○ Technical Responsiveness Matrix; ○ Functional Requirement Compliance Matrix; ○ Integration Compliance Matrix; and ○ Security Compliance Matrix; d) Whether the Purchaser would consider issuing standard forms to ensure consistency, completeness, comparability of proposals, and ease of evaluation by the TEC/BEC	d) Refer to (a) and (c).
6		Clarification: Compliance with Section III, Clause 1.6 (Local Representative) Section III, Clause 1.6 requires the proposer to submit documentary evidence establishing that it is, or will be (if awarded the Contract), represented by a local agent capable of carrying out or managing maintenance, technical support, training, and warranty obligations.	<i>In the case of a Proposer not doing business within the Purchaser's country (i.e., single entity or JV), an undertaking by the authorized signatory is adequate during the bid submission stage.</i>

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		Kindly clarify: a) What documentary evidence is considered acceptable to demonstrate compliance with this requirement; b) Whether a bidder without an existing local representative may satisfy the requirement through: * • a Letter of Commitment; • a Memorandum of Understanding (MOU); • a Letter of Intent; or • a conditional agency agreement to be activated upon contract award; c) Whether the local representative is required to be identified at the proposal submission stage or may be formally appointed after contract award; d) Whether the local representative is required to possess specific qualifications, staffing, certifications, or facilities; and e) Whether the Purchaser expects bidders to submit details of the local support organization, staffing structure, and support facilities as part of the proposal.	
7		Clarification: Structure of Recurrent Cost Price Schedules for NPV Evaluation Section III – Financial Evaluation provides that Recurrent Costs will be evaluated using a Net Present Value (NPV) methodology and that post-warranty support and maintenance costs will also be considered during evaluation.	The proposer is required to follow the given pricing structure (refer to section IV; table 3.1 to 3.7 of RFP). During the evaluations, the purchaser will calculate NPV as required.

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		In order to facilitate transparent and consistent application of the NPV methodology, kindly clarify whether the Purchaser would consider revising the Recurrent Cost Price Schedules to require separate annual pricing for each year of: Warranty Support and Maintenance; and Post-Warranty Support and Maintenance. As the NPV formula evaluates annual recurrent costs (Rx) for each year of the evaluation period, a year by-year cost breakdown would assist both proposers and evaluators in ensuring consistency, transparency, and comparability of financial proposals. Accordingly, kindly clarify: a) Whether bidders should provide separate annual costs for each year subject to NPV evaluation; b) Whether post-warranty support and maintenance costs for each evaluated year should also be separately identified in the Price Schedules; c) Whether the Purchaser would consider issuing a revised Price Schedule format reflecting annual recurrent cost lines corresponding to each year included in the NPV calculation.	